

Blue Street Capital

2120 Main Street, Suite 160

Huntington Beach, CA, 92648

www.bluestreetcapital.com

COMPANY DESCRIPTION

Headquartered in Huntington Beach California, Blue Street Capital has a scenic location in the heart of Orange County. In today's booming technology industry, experience is now more important than ever. Blue Street Capital is looking to provide qualified applicants the chance to work alongside our sales team in a Finance and Business Development focused internship. This internship is for Business and Finance Majors interested in earning school credit and having the opportunity to gain resume-worthy experience.

Blue Street Capital is a technology-focused lending company with a focus on supporting Information Technology vendors: resellers, service providers and manufacturers.

This Finance and Business Development Focused Internship is designed to give students interested in pursuing a career in business a taste of what this culture is like. It will also provide invaluable experience in technology finance industry – giving them a head-start on business school and (or) the workforce.

DUTIES & RESPONSIBILITIES

What you will learn:

- How to read financial reports, payment history reports and how to summarize the information.
- Understanding of the relationship between IT manufacturers, distributors, and re-sellers.
- How to use Salesforce CRM (Customer Resource Management), DNB (Dunn and Bradstreet) reporting tools, and other industry specific systems.
- How to maximize efficiency in a short timeframe, contributing to a better work-life balance.
- Develop the ability to work in a team environment, contributing to growth.

What you will be responsible for:

- Running reports, analyzing data, and providing summaries.
- Supporting the Huntington Beach office with sales and marketing initiatives.
- Using social media to vet prospective partners and end user clients.
- You will assist in drafting quotes, formal proposals and credit write-ups.

QUALIFICATIONS & REQUIREMENTS

- Honest
- Hard Working
- Desire to learn
- Interest in the finance industry or general business
- Analytical
- Organized

TIME COMMITMENT

These are the requested periods of time by the employer

- 1-term (50-100 hours/10 weeks)

HOW TO APPLY & DEADLINE

Please upload your resume and a cover letter explaining why you would like to pursue your Internship with Blue Street Capital on the career page of our website. We accept applications year round.

CONTACT INFORMATION

For More information please contact Anne Ayers at anne@bluestreetcapital.com or 714-316-1593. You can also visit their website at www.bluestreetcapital.com.