

UNIVERSITY OF CALIFORNIA, IRVINE  
**SCHOOL OF SOCIAL SCIENCES**

**CERTIFICATE IN ENTREPRENEURSHIP**

The School of Social Science is pleased to announce the creation of a Certificate in Entrepreneurship open to all undergraduate students in any Social Sciences major.

The Certificate in Entrepreneurship combines interdisciplinary theoretical work with necessary skill development and practical experience to prepare students to apply entrepreneurial abilities to a variety of career pursuits.

The highly-regarded management thought leader Peter Drucker addressed the value of teaching entrepreneurship in Innovations and Entrepreneurship (1985). He argued that “everyone who can face up to decision making can learn to be an entrepreneur and to behave entrepreneurially. Entrepreneurship, then, is behavior rather than personality trait. And its foundation lies in concept and theory rather than in intuition.”

Drawing on the interdisciplinary tradition and strengths of the School of Social Sciences, in cooperation with UCI Applied Innovation,” our Certificate in Entrepreneurship includes the familiar definition aligned with business development and management, but also includes definitions involving innovation more broadly as well as social change. Entrepreneurs may not only start new business ventures, but may also become change agents who seize opportunities to improve systems, invent and disseminate new approaches, and promote new solutions to a myriad of social and economic problems.

Requiring a minimum of seven courses, including an internship experience, the Certificate in Entrepreneurship will assist students in developing conceptual and critical thinking skills, enhanced communication skills, the ability to visualize success, the value of flexibility in any employment situation, and ambition and productive risk-taking. The advantage of learning such skills is that they are not uniquely relevant to a traditional entrepreneurial career path. Indeed, the skills taught through participation in this certificate program are generally applicable to nearly all areas of the working world.

The requirements are as follows:

1. Have a declared major and completed a minimum of 36 units of college-level courses with a minimum overall GPA of 2.75.
2. Submit an application to the School of Social Science Undergraduate Studies Office (1231A SBSG). For further information you may contact Kristen Salsbury at [kristen.s@uci.edu](mailto:kristen.s@uci.edu).
3. Successful completion of the seven courses with a minimum GPA of 2.0. There are five required courses for the certificate and two elective courses. (Some elective courses may impose their own prerequisites and students should be mindful of this when planning course schedules.)

### Required Courses

Soc Sci 189 Introduction to Entrepreneurship

Soc Sci 189 Introduction to Marketing for Entrepreneurs

Econ 20A Basic Economics I or Econ 20B Basic Economics II

Econ 25/Mgmt 30A The Economics of Accounting Decisions

Soc Sci 197 Professional Internship Program

### Elective Courses (select two)

Anthro 125A Economic Anthropology (same as Econ 152A)

Anthro 125S Anthropology of Money

Econ 115 Behavioral Economics

Econ 125 Business Forecasting (overlaps with Mgmt 180)

Intl St 112A International Business (same as Soc Sci 115D)

Intl St 152A NGO Fundamentals (same as Soc Sci 152A)

Intl St 189 Global Entrepreneurship

Psych 122I Organizational Industrial Psychology

Sociol 138 Business Decisions (same as Econ 148)

Sociol 158C(W) Money, Work and Social Life

Sociol 143 Social Networks/Support

Soc Sci 11A Future of Money (same as InfMatx 12)

Soc Sci 181A Ethical Leadership

Engr 180 Entrepreneurship for Scientists & Engineers

# UCI Professional Internship Program *in the Social Sciences*

A Division of the Social Sciences Academic Resource Center (SSARC)

The University of California-Irvine Professional Internship Program in the School of Social Sciences provides undergraduate students with opportunities to participate in an off-campus practicum with various businesses within the private and public sector. The placement helps students gain knowledge, skills, and abilities from an internship experience in the professional industry of their choice. These exploratory experiences, or "internships," create a tri-partnership between the University, the organization, and the student intern. Through these ongoing collaborative partnerships, students and organizations identify mutually defined work arrangements that replicate industry standards and real-time career environments.

The program includes a scholastic component through the online **Professional Internship course (SocSci 197A/B)** wherein students receive either **2- or 4-units** of academic credit for **50 or 100 internship hours**, respectively. The purpose of the course is to develop the attitudes and business practices that employers and graduate admissions desire in potential applicants. Coursework includes an emphasis on leadership development, communication, professionalism, organizational behavior, and diversity issues. The course, taken concurrently with the internship, also trains students to develop the socio-emotional skills necessary for contemporary work-life. The online format allows students to listen to lectures and complete all course assignments remotely and on their own time. Each course is graded on a Pass/No-Pass basis, and students may take the course for up to 8-units.

The Social Sciences Professional Internship Program supports internship site agreements in the following industries:

- Business/Business Management
- Financial/Wealth Management Services
- Law and Legal Services
- Psychology/Mental Health
- Education
- Family, Child & Social Services
- Government & Public Policy/Administration
- Non-profit/Volunteering
- Entertainment & Journalism
- Marketing & Public Relations
- Human Resources/Personnel Services